

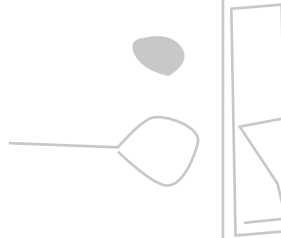
850.479.9314

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INFO@BRABNERHOLLON.COM



HISTORY

Instead of relying on a low bid to control your cost, owners and developers can achieve more value by partnering with Brabner & Hollon to handle Division 8 & 10 needs from project inception through completion. Our knowledge of the industry allows us to present owners with innovative solutions that influence their vision and enhance the appeal and efficiency of their project. Among our seven contract sales men and women, we have more than 155 combined years of experience providing owners with the kind of expertise that saves money and makes projects profitable.



OWNERSHIP:

- 1954 George R. Brabner establishes Brabner Building Specialties
- 1973 James I. Hollon III joins the company
- 1977 Company name changed to Brabner & Hollon, Inc.
- 1980 Mr. Hollon purchases the company and becomes President and CEO

GROWTH:

- Sales have doubled in size every five years.
- 1980 sales of \$600,000
- Current sales in excess of \$14,000,000
- Current staff exceeds 50 employees
- Current office and production space of 25,000 sq. ft.
- Largest Division 8 & 10 supplier on the Northern Gulf Coast

EXPERIENCE:

- Hotels
- Schools
- Churches
- Condominiums
- Casinos
- Athletic facilities
- Most types of Commercial Projects



SERVICES

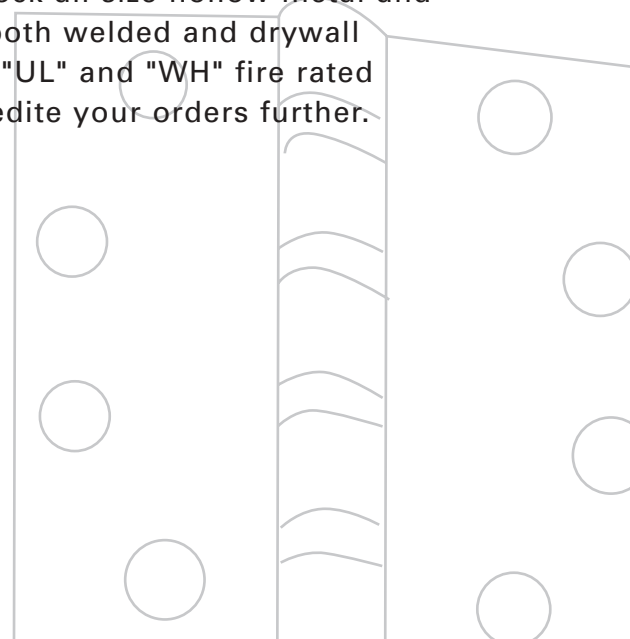
Brabner & Hollon, Inc. has been installing Division 8 & 10 products for more than 20 years. Unlike some distributors who simply bid to supply, our bids can always include turnkey installation services. Instead of taking delivery of your hardware at the job site and allowing it to sit exposed while you assemble a team of subcontractors that is qualified to install it, allow Brabner & Hollon to handle it for you. We take delivery, warehouse your materials if need be, coordinate logistics, and complete the installation.

SERVICES:

- Receiving and marking of materials
- Bonded warehousing of materials
- Logistics coordination at the job site
- Delivery of materials to the job site
- Bonded and warrantied installation
- Prompt handling of punch list items

Brabner & Hollon has all major products for your convenience. We represent the nation's largest hollow metal manufacturers, many of the finest wood door manufacturers, all major finish hardware lines and a large variety of specialty products. Our alliance with many key manufacturers allows us to fabricate and ship quickly from their many distribution centers throughout the country.

We maintain an extensive inventory to meet your requirements without waiting on long factory lead times. Finish hardware has been our specialty for nearly 50 years and our extensive inventory is unmatched in the region. We also stock all size hollow metal and premium wood doors, many different jamb depth frames, both welded and drywall type, lites, louvers and accessories. In-house modification, "UL" and "WH" fire rated assembly fabrication, keying, and labeling capabilities expedite your orders further.



BRABNER & HOLLON, INC.

ARCHITECT

CLIENT

GENERAL
CONTRACTOR AT
JOB SITE

BILL TO CLIENT

SHIP TO GENERAL
CONTRACTOR AT JOB SITE

PACKAGE

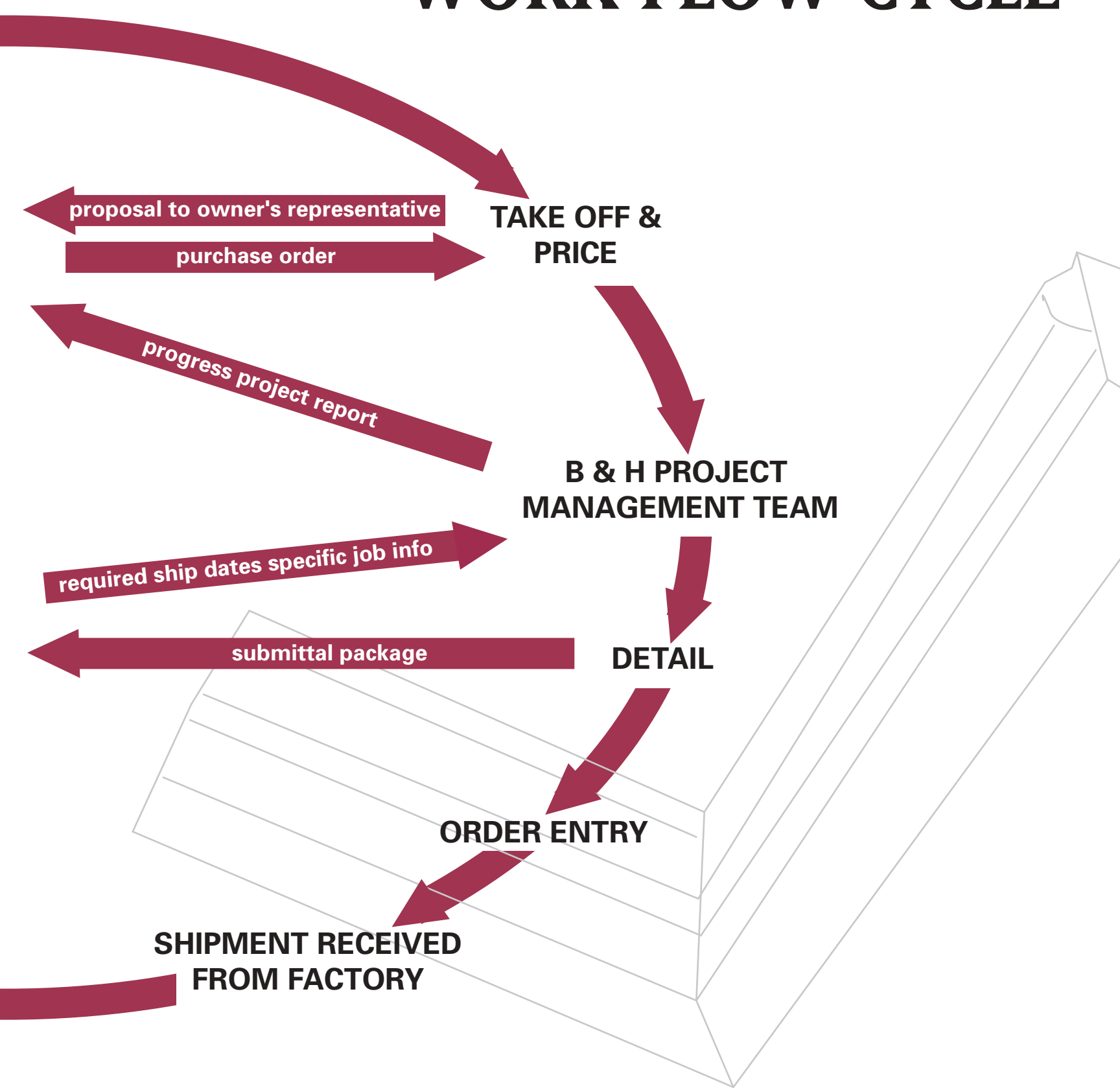
INSPECTION &
QUALITY CONTROL

plan distribution

specification &

plan review

WORK FLOW CYCLE



NATIONAL ACCOUNTS CAPABILITIES

Brabner & Hollon is expanding its turnkey operation to include a national market approach that will provide owners lower costs and continued quality control. Recently chosen to supply a national chain of home improvement stores with architectural hollow metal and finish hardware, Brabner & Hollon has received the recognition of its quality services that it deserves and, in turn, is exposing other markets to Brabner & Hollon's expertise in project design, management, delivery, installation and warehousing.

Brabner & Hollon's success in packaging projects on the national level has been a result of its cost-saving measures on the front end and in the long-run with guarantees and product maintenance. Brabner & Hollon also provides outstanding purchasing power to national accounts through its high profile position as a leading supplier of Division 8 and 10 due to relationships with proven, reputable general contractors and vendors.

A 50 year-old company, Brabner & Hollon brings more than 15 years of experience in the national accounts sector with its National Accounts Director, Paula Phillips. Phillips has both Architectural Hardware Consultant (AHC) and Certified Door Consultant (CDC) credentials and has provided consultation services and products throughout the country to numerous leading national companies. In a time when the typical distributor provided products and services on a limited local or regional level, Phillips pioneered the "national accounts" approach for distributing architectural doors, frames and hardware.



Brabner & Hollon, Inc.

ARCHITECTURAL DOORS, FRAMES, HARDWARE & SPECIALTIES



